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Isilon Systems Expands Channel And Customer Clustered Storage Training Programme Across Europe, The Middle East And Africa

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Isilon Provides Training Free-of-Charge for Customers and Heavily Subsidized for Channel in Areas of Deployment, Integration, Support and Storage Security...

Windsor, Berkshire, UK — February 13th, 2007 — Isilon® Systems, the leader in clustered storage, today announced, in a response to the rapid adoption of Isilon clustered storage products across a range of industries, the launch of a new training programme designed to support customers and partners across Europe, the Middle East and Africa.

For customers, Isilon is launching new training courses which focus on both practical “hands on” installation and management sessions, as well as theory on data migration strategy, security and data resilience. These courses aim to teach best practices for managing rapidly growing stores of digital content to enable business breakthroughs.

Simultaneously, Isilon has added to its SmartPartner programme with the creation of two new certification tiers. All registered partners can apply for either Isilon Certified Clustered Storage Associate (ICCSA), which is aimed at sales and support, or, Professional status (ICCSP), aimed at system integrators. Each new category is supported by an enhanced modular training programme which includes a two-day course covering application deployment, support procedures and more advanced solution design and implementation.

“In the short time since our launch in EMEA, we have seen Isilon clustered storage move swiftly into European data centres as enterprises seek to unlock the value in their digital assets, accelerate workflows and reduce costs,” said Rob Anderson, Isilon EMEA Consultancy and Training Manager.

Isilon is the leading clustered storage solution for addressing the scalability and performance requirements demanded by file-based and unstructured data, which now represent almost 60 percent of newly-created enterprise content.

“Our new SmartVAR certification levels and training programmes will further support our partner network as they deploy our products into customer environments across our core geographies. Customers who are now realising the benefit of clustered storage to their businesses have also begun asking for training tailored for them, and we have replied with a training scheme that will give customers the tools they need to unlock breakthroughs with our products,” added Anderson.

The training coincides with the arrival of the latest Isilon IQ 200 series offering unmatched ease of use, low cost and wide applicability for capacities up to 48TB. With its low profile and full software feature set, the Isilon IQ 200 serves as an attractive product for Isilon’s channel and OEM partners.

All European training programmes will be run in partnership with Isilon regional distribution partners.

“Clustered storage is an exciting growth area at the moment and we welcome Isilon’s commitment to increase the level of training available to channel partners,” comments Neil Ledger, Director, VADition. “The new programme sits alongside our own recruitment drive for channel partners and will help customers to differentiate the level of service to expect from suppliers and integrators.”

Information on the ICCSA and ICCSP training programmes schedules is available on Isilon’s SmartPortal site at www.isilon.com/partners. Customers who are interested in on-site training can learn more at www.isilon.com/training.

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