



Colubris Networks Signs Distribution Agreement with VADition

VADition to sell to Sell Colubris WLAN Solutions in the UK

New "visitor hot spot" promotional offer announced for resellers

LONDON, 6th September 2007 — Colubris Networks, Inc., the leading global provider of intelligent wireless LANs (WLANs) for enterprises and service providers, and VADition., the Value-Adding Distributor of emerging and advanced technologies, announced today that VADition will stock and market Colubris' award winning Intelligent WLAN Mobility solutions to leading enterprise networking resellers in the UK.

As part of VADition's activities to launch Colubris to its reseller base it is running a promotion whereby it is offering a launch package of 2 APs and a controller for £500. This will be used by the reseller for demo purposes. If they sign up to the launch package VADition will install, free of charge, 2 APs, a controller and the visitor management software, into the reseller premises for them to use as a visitor hotspot.

Adding the Colubris Networks' WLAN product family enables VADition to offer enterprise resellers comprehensive mobile networking solutions that differentiate them from their competitors. The Colubris product line complements the VADition portfolio of 'Intuitive Technologies' and arms resellers with a more flexible and higher performance alternative to the WLAN products offered by Aruba and Cisco.

Featuring an advanced 802.11n-ready architecture, the Colubris Intelligent Mobility Solution is composed of MultiService Controllers, Access Points and a Network Management System that provides secure connectivity and seamless mobility for any environment. It is scalable to support deployments of all sizes and its centralized management capabilities simplify installation for resellers.

Ian Morris, joint founding director at VADition said, "We're delighted to be partnering with Colubris to further develop its channel footprint in the UK market. With wireless networking fast becoming pervasive across the enterprise as it moves from a tactical install to a strategic deployment, we see a fantastic opportunity for our reseller partners".

" We're reaching an inflection point in the market with the advent of 802.11n standards that deliver high speed, high performance WLANs able to support multiple applications. The

Colubris solution enables resellers to offer a cost effective migration strategy from legacy 802.11 a/b/g technologies to the new 802.11n standard. Colubris eliminates the disruptive forklift upgrades, architectural changes and additional equipment required by competing WLAN solutions", concluded Morris.

"We are very excited about our new relationship with VADition and are pleased to welcome them on board," said Rob Scott, president and CEO, Colubris Networks. "VADition's value added services, combined with Colubris' industry leading products will provide customers with a comprehensive and highly secure wireless networking solution to meet all of their needs."

About VADition

VADition is a Value Adding Distributor introducing a new wave of technologies to its partners in the UK. These technologies form the basis of its '***Intuitive Technologies***' strategy, a range of Internet inspired platforms and services designed around simplifying increasingly complex and overloaded information infrastructures. The products chosen mirror the self-service behaviour of an increasingly IP savvy society - business and consumer. The characteristics of VADition's chosen vendor partners therefore must demonstrate a belief in new business models embraced within 'Web 2.0', and have designed their technology around 'Self Service' or simplification

About Colubris

Colubris Networks is the leading global provider of intelligent wireless networks (WLANs) for enterprises and service providers. Its optimized WLAN switching systems deliver unmatched bandwidth efficiency, seamless mobility and secure, easy access for thousands of customers and over 40 million users worldwide. With its "future proof" architecture, Colubris provides organizations with the most cost-effective migration from legacy standards to 802.11n. Its systems unify and integrate with existing network infrastructures, as well as security and management systems. Colubris' numerous recognitions include Red Herring's top 100 private companies in North America, Fierce Wireless Fierce 15, CRN's Emerging Tech Vendors and Mobile Trax Mobility Award. For more information, visit Colubris on the Web at www.colubris.com.